



Qualifications

B.Sc (Hons) Computer Science,
University of Melbourne, 1985

Profile

- IT management consultant
- Advisor to business on technology, management and governance
- Advisor to technologists on business management and management frameworks
- IT Executive Mentor
- Mentor and business advisor for small business
- Speaker
- Author of books and articles

Awards and Recognition

- 1985 UK Computer Book of the Year Award
- Deloitte Fast 50 (One of 50th fastest growing companies in Australia)

Research, Innovation and Development

- 10+ years of R&D in Process Automation in Systems Administration and IT Management Practices
- Speaker on emerging and advanced IT Management Practices
- Direct or supportive involvement in technology start-ups and corporate spin-offs



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Executive / Board Roles

- Director, Principal Consultant, Vandis Advisory
- Executive Director, CIO Institute of Australia
- VP, Strategy and Business Development, StarPlayIt Pty Ltd
- Founding Director, OpalTree Technologies
- General Manager Technology Strategy, Secure Data Group
- Founder, Principal Consultant and Managing Director, The Fulcrum Consulting Group

Extensive Experience With

- The innovative application of IT Management standard practices and advanced business management disciplines to achieve measurable business outcomes in corporate and government settings
- Improving the IT to Business relationship
- Improving the predictability of corporate technology investment
- Improving the value of corporate technology investments
- Improving business control of its expenditure on technology related initiatives
- Improving accountability of business through improved process measurement practices
- Improving accountability and manageability within IT
- Service delivery management (internal effectiveness and outsourced contract reviews)
- Whole of Life infrastructure cost management, strategy, planning and implementation
- Services quality measurement and reporting
- Business transformation, organisational transformation and culture change
- Services and general business strategy development and implementation
- Grant funding, business case development, proposals and strategic initiative defining documentation
- Services business process improvement
- Technology based services commercialisation, strategic marketing, development and operations
- Corporate advisory, strategic direction, monetisation of Intellectual Property, trade sales
- Cost modelling of innovative electronic business initiatives
- IT Governance practices
- IT security practices
- Statutory compliance management systems

Danny Davis' experience is founded on over 20 years experience leading teams to provide business and technology services. He specialises in the innovative application of traditional business disciplines and emerging IT management practices to achieve genuine business outcomes.

In a wide variety of Business and IT Management consulting engagements he has developed strategies, undertaken complex change management projects, defined governance frameworks and commercialisation plans. He champions fully informed business decisions and accountability based on "Total Cost of IT Ownership" models and related management methodologies.

In addition to consulting to operating businesses, start-ups and corporate spin-offs, and mentoring to both technology and business leaders, Danny has been instrumental in founding a number of technology service companies, and facilitating disparate groups to achieve cooperative outcomes. He enjoys leading teams to deliver high quality results within a wide range of client segments.